

Investor Presentation

April, 2022



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Forward-Looking Statements

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Investor Presentation

Company Overview

We are Cepton

Our mission: Deploy high performance, mass-market lidar to deliver safety and autonomy across multiple industries

Market focus

ADAS in mass market consumer vehicles

Technology advantage

MMT[®]: Highly competitive price for performance with high reliability

Product platform

Comprehensive lidar solution portfolio across hardware and software

Commercial success

Largest known ADAS lidar series production award from General Motors

Tier 1 partners

Collaboration with leading global Tier 1 partners

Visionary team

Founder-led, industry pioneer management team

Global Team

- HQ: San Jose, CA
- Center of excellence: Detroit, MI
- Regional offices: Germany, Japan, Canada, China
- 151 team members, 65 Engineers, 22 PhDs

Customers

- 100+ customer projects⁽¹⁾
- Active engagement: 10/10 top OEMs⁽²⁾
- 160+ opportunities in pipeline

Partners

KOITO

Global Tier 1
Auto Supplier

Note: Micro-Motion Technology (MMT[®]); Largest known series production win by number of models awarded.

(1) Customer projects defined as customers who have made a purchase since 2018.

(2) Based on IHS light vehicle production volume rankings for 2019.

Cepton's lidar value proposition

Achieving optimized balance for performance, cost, and reliability

1 Proven design and technology

2 Superior performance

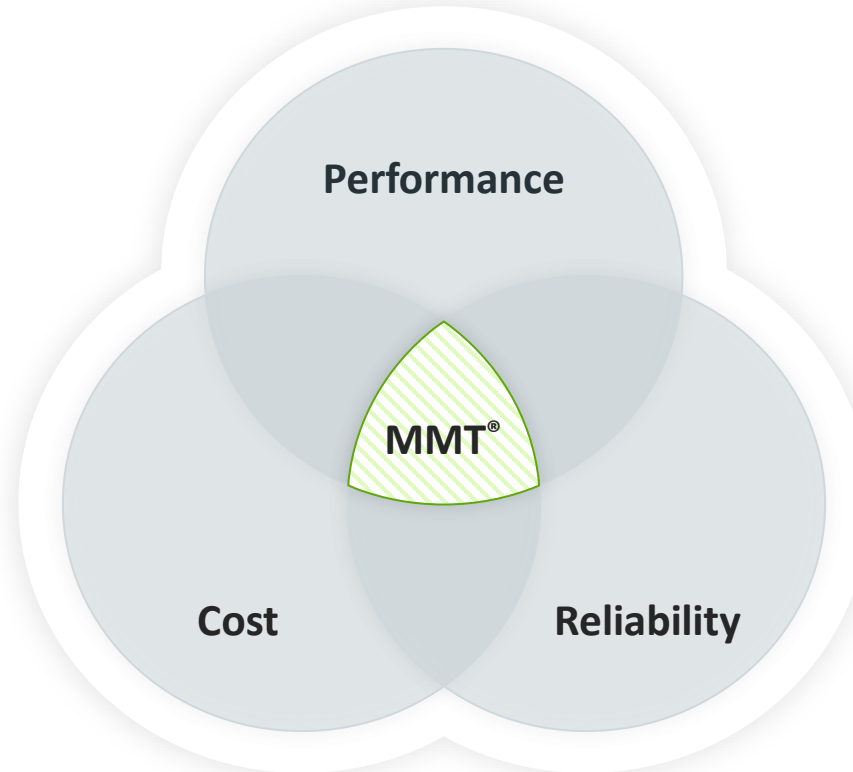
3 Cost advantage

4 Compact form factor

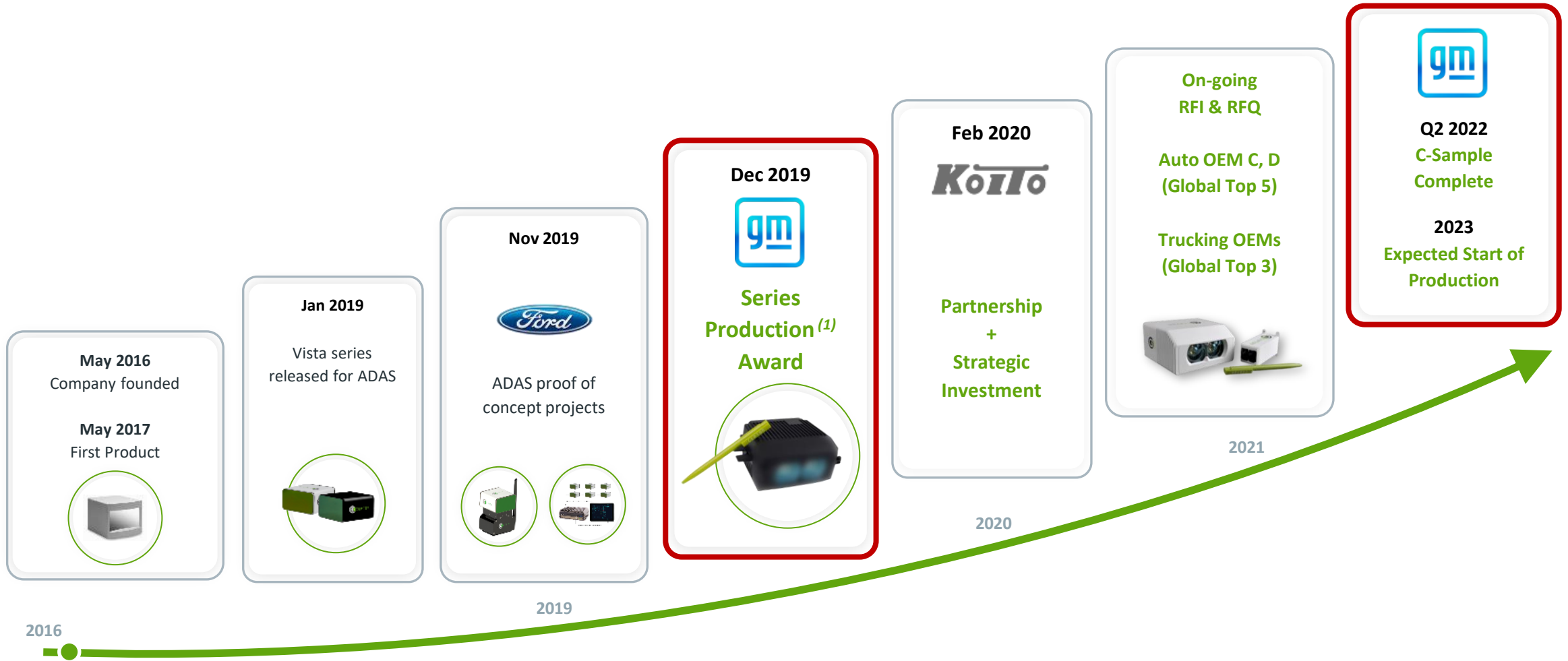
5 Volume scalability

6 Auto-grade reliability

7 Leading Tier 1 partner



Strong track record of commercial success and innovation



Note: Auto OEMs C, D represent undisclosed customer relationships, rankings based on IHS light vehicle production volume rankings for 2019.
 (1) Series production contract between GM and Koito. GM is Cepton's end customer. Koito is Cepton's direct customer and strategic partner.

Product leadership validated by world class customers and partners



Largest Known ADAS Lidar Series Production Award to Date

- Expected 2023 SOP; sole sourced through 2027 via Koito
- Optimum integration location behind the windshield
- Enables state-of-the-art ADAS capabilities
- Seamless cross-platform deployment



Platform #1

Platform #2

Platform #3

Mass market consumer vehicles with Cepton lidar technology
Expected deployment on multiple vehicle models



Landmark Tier 1 Partnership

- World's #1 automotive exterior lighting Tier 1 supplier⁽¹⁾
- 3+ year relationship; \$100M total investment (\$50M Series C, \$50M PIPE)
- Expands from traditional lighting to ADAS technology
- Supports auto-grade certifications and manufacturing



Seamless vehicle integration to enable mass market adoption
High volume lidar manufacturing

Note: Largest known series production award to date, based on number of vehicle models awarded.

(1) Based on last reported pre-COVID-19 auto lighting revenue.

Founder led team of lidar industry pioneers

Visionary team with decades of collective experience across advanced lidar and imaging technologies



Jun Pei, PhD
CEO and Co-Founder

- Technology specialist in optics and electronics
- Founded AEP Technology, developing advanced 3D optical instruments
- Ph.D. in Electrical Engineering from Stanford



Mark McCord, PhD
CTO & Co-Founder

- Led Advanced Development at KLA-Tencor
- Former Associate professor at Stanford
- Ph.D. in Electrical Engineering from Stanford



Hull Xu
Chief Financial Officer

- Former Vice President of Finance and Strategy of Cepton Technologies, Inc.
- Seasoned investment banker and electrical engineer
- MBA from Haas School of Business, UC Berkeley, Masters in Electrical Engineering from Stanford



Business Team



Mitchell Hourtienne
VP of Business Dev.



Winston Fu, PhD
Advisor on Strategic Proj.



Bruno Moretti
VP Product Marketing



Liqun Han, PhD
SVP of Operations



Dongyi Liao, PhD
SVP of Applications



Andrew Klaus
Country Manager (Japan)



Henri Haefner
Marketing Director



Klaus Wagner
Marketing Director



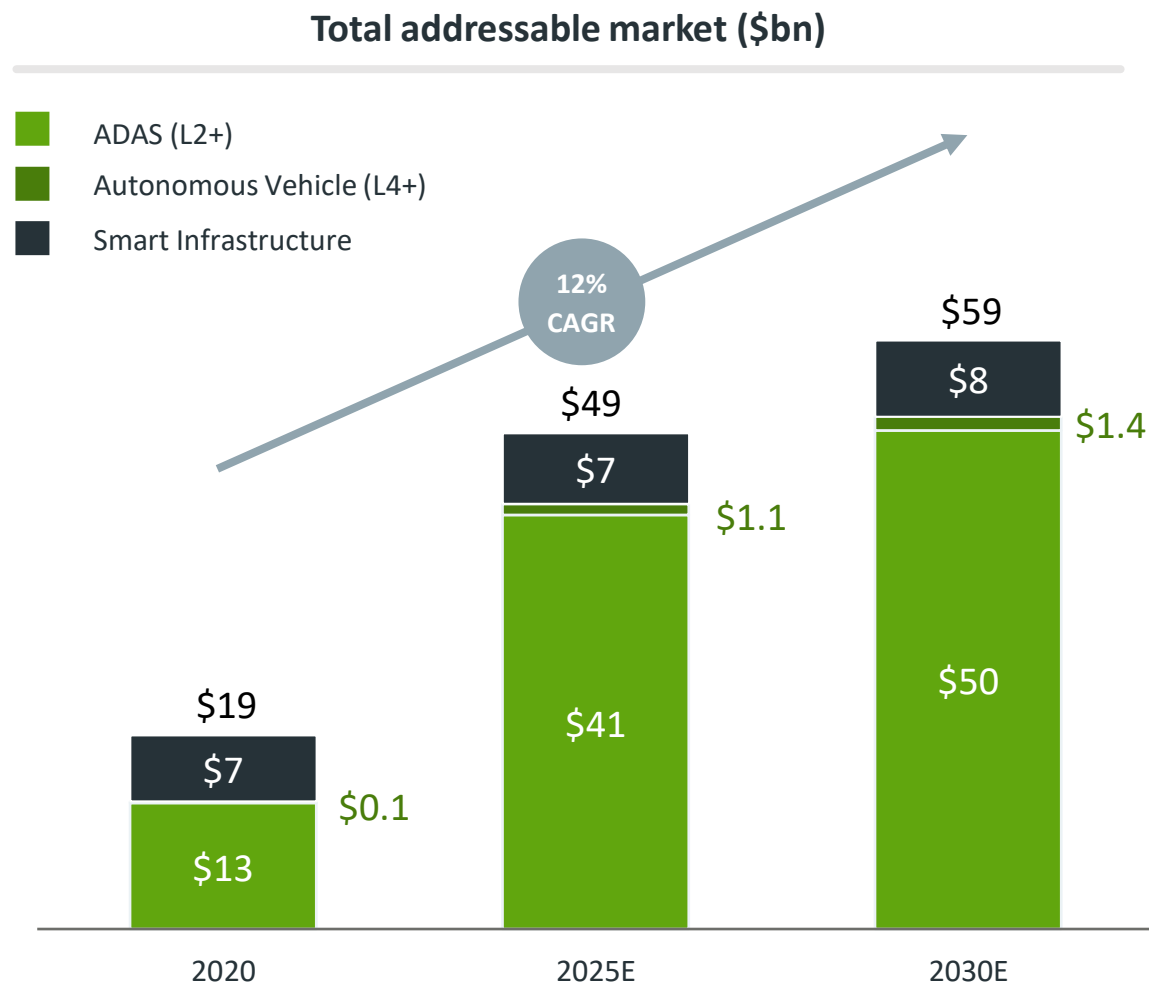
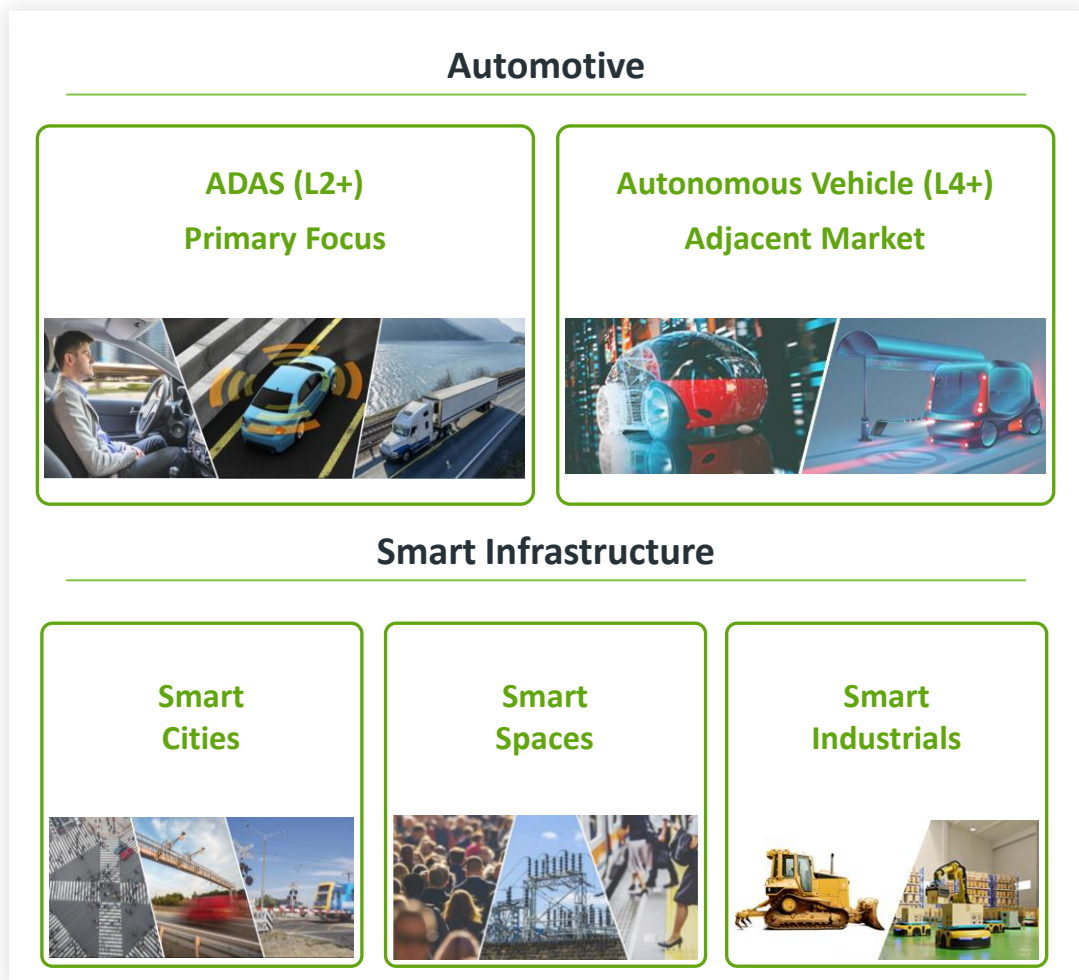
Dennis Chang
VP of Manufacturing



Hao Wang, Ph.D.
Director of Q & R

Development Team

Key target markets - ADAS represents the largest opportunity



Source: Based on Cepton analysis of industry reports; ADAS represents L2+/L3 applications and AV represents L4/L5 applications.

GM Ultra Cruise – a strong validation for the entire LiDAR industry

Cepton is proud to support GM's UC program

The infographic features a dark blue background with a car's interior dashboard and a LiDAR sensor array. It includes the GM logo and the text 'ULTRA CRUISE'. Three main statistics are presented: '95% OF DRIVING SCENARIOS & public paved roads in U.S.', 'MORE SENSORS than SUPER CRUISE', and '2 MILLION ROADS In the U.S. & Canada, with a total of 3.4 million miles covered over time'. A bottom section lists key features and development details.

- Ultra Cruise Dynamic Display (shown above)
- Full 360-degree perception
- Sensor Fusion of cameras, radar & lidar
- Developed by Israel, U.S., Canada & Ireland
- Launching in 2023
- The goal is to cover every public paved road in U.S. & Canada
- Level 2 Advanced Driver Assistance System (ADAS)
- Powered by a 5-nanometer scalable architecture

© GENERAL MOTORS

Key Highlights

Ultra Cruise works through a combination of cameras, radars and LiDAR,... **Ultra Cruise also incorporates an integrated LiDAR behind the windshield.**

Ultra Cruise will join GM's lineup of hands-free advanced driver-assist systems on **select models in 2023**, with Cadillac being the first to introduce the technology.

GM Investor Day Press Release, Oct 6, 2021

“The perception system uses 3 kinds of sensor, ...cameras, radar -- like Super Cruise, and **we've also added lidar** on the vehicle...Both GM and Cruise have studied lower content systems like **vision only** and believe they **will not meet our performance and safety standards**”

*Doug Parks - EVP of Global Product Development, Purchasing & Supply Chain
Oct 6, 2021*

GM ADAS lidar series production award overview

Expected deployment on multiple vehicle models associated with 3 major vehicle platforms



Secular tailwinds could drive further growth in lidar attach rates



Growing customer expectations for built-in advanced safety features



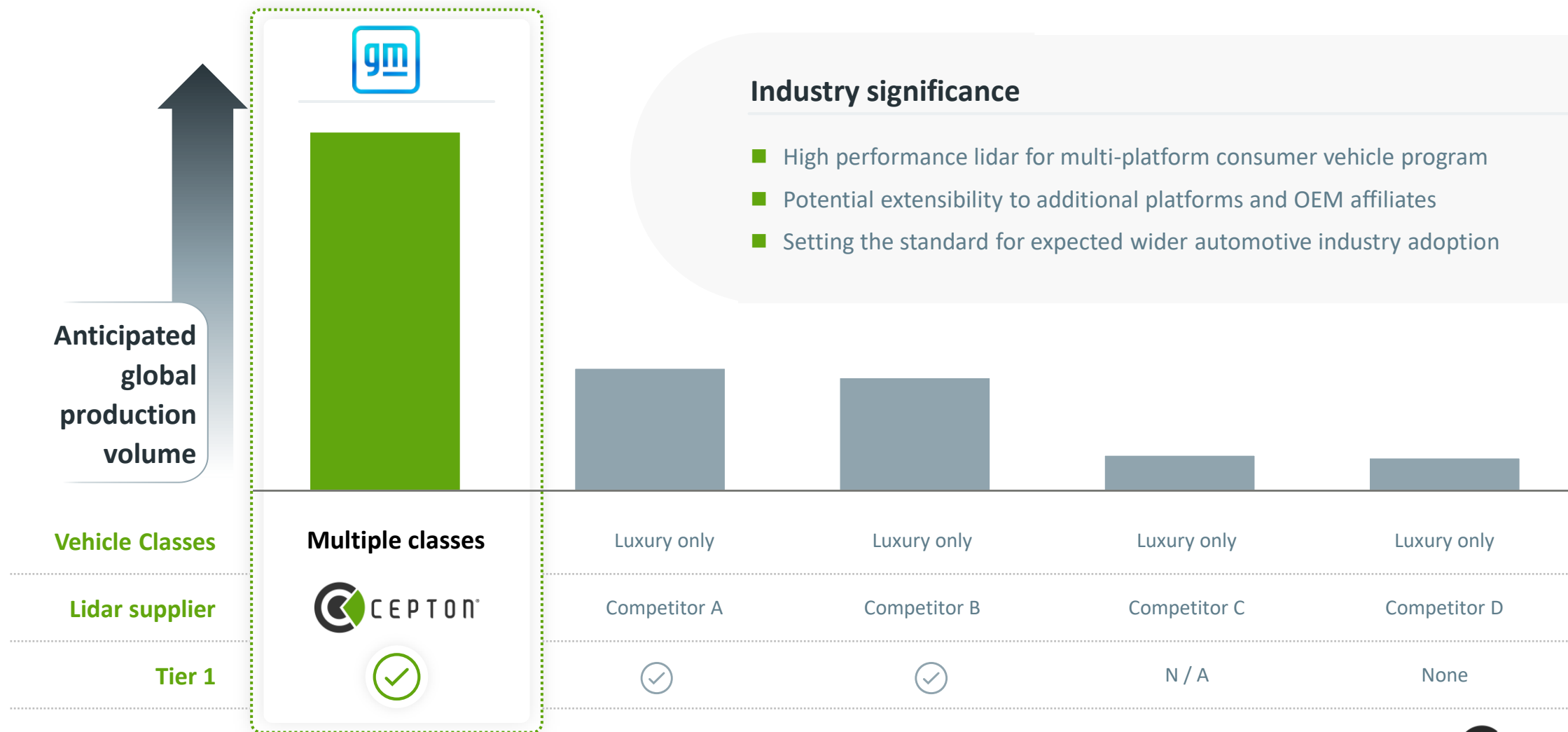
Attractive price points for ADAS and anticipated transition to feature subscription models



Expected acceleration of EV transition enables hardware upgrades for L2+ ADAS lidar

Largest Known L2+ ADAS lidar series production award in industry

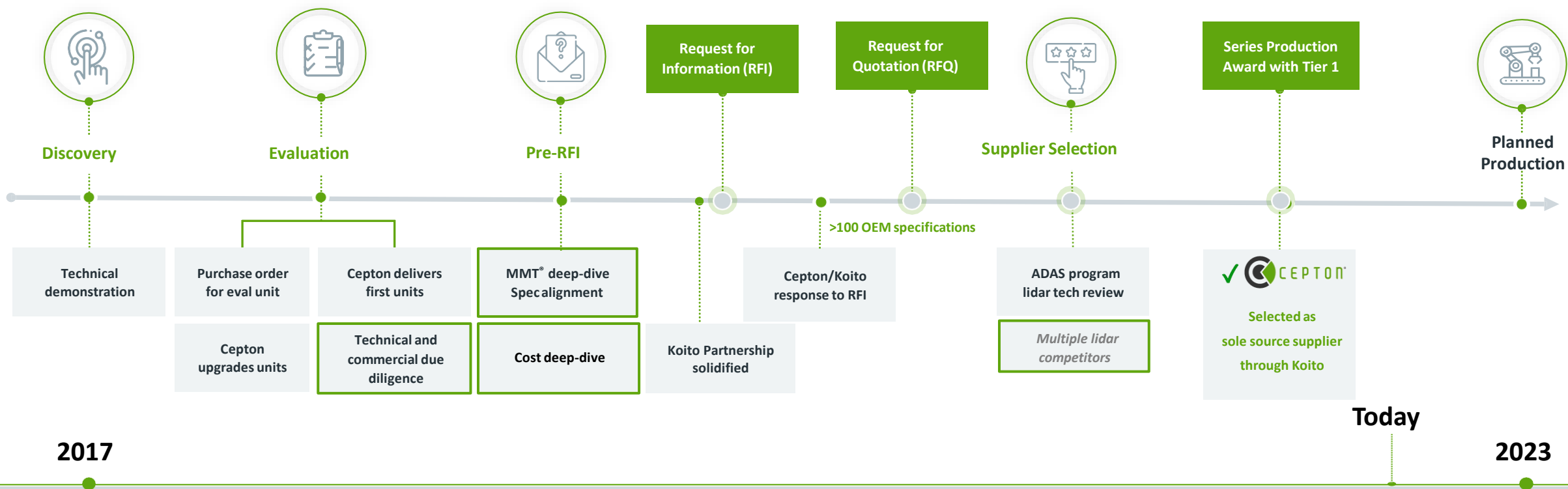
Significant anticipated global sales volume and extensive affiliate opportunities



Note: Largest known L2+ ADAS lidar series production award based on number of vehicle models awarded; illustrative relative volumes, graphic not to scale.

The journey to the ADAS series production award with GM

Strong and established relationship with GM following 3+ years of rigorous engagement



14 Technical workstreams

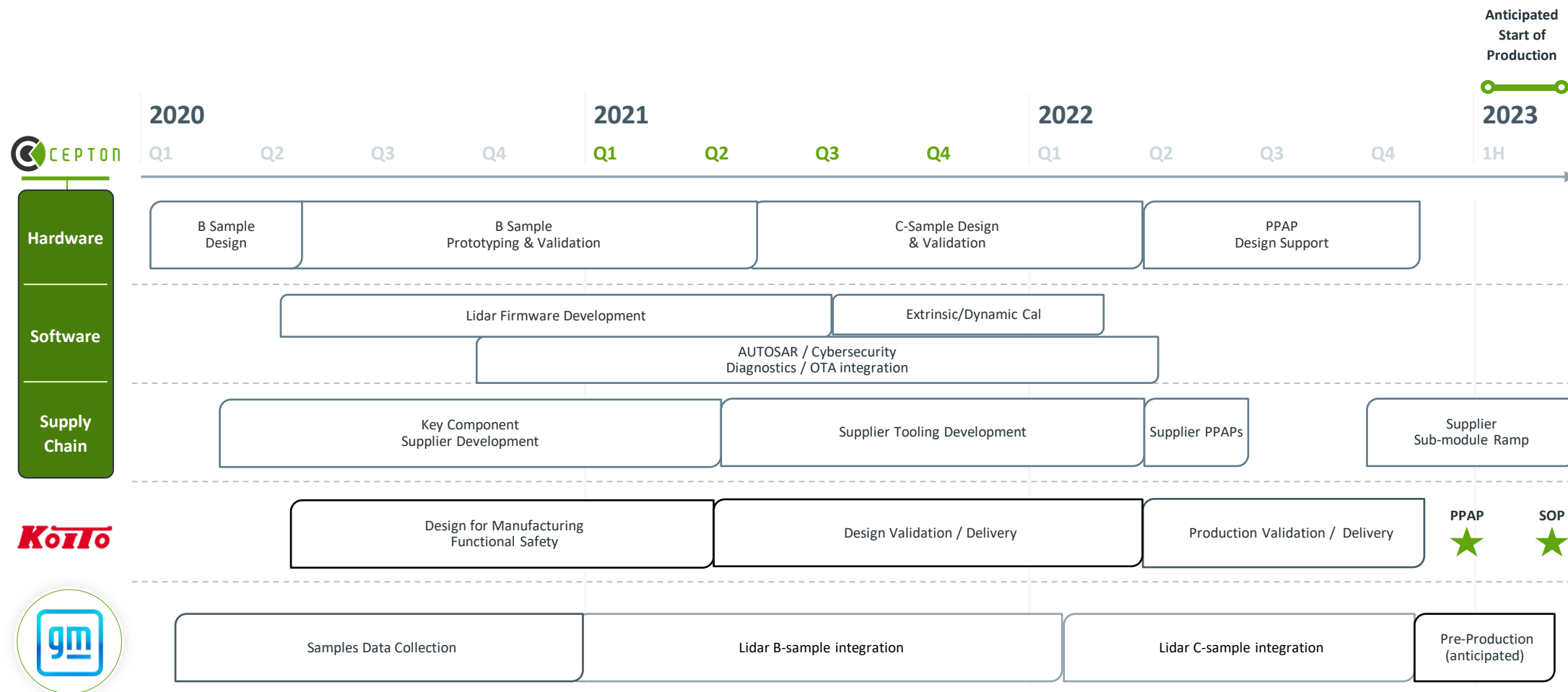
3 Major Vehicle Platforms awarded to date

Multiple Vehicle Models awarded to date

7 Ecosystem partners engaged

Multiple OEM manufacturing plants to be configured

Anticipated series production target timeline at GM



Multiple platform win results in significant barriers to entry

Long design timeline and significant development investment

Embedded in Vehicle Design

ADAS function designed around Cepton lidar (optimized placement, compact design, low power) and specs

Development & Validation

Rigorous 3+ year design cycle

Scalability & Lower Cost

Planned mass volume production will enable lower costs across various programs

Manufacturing & Supply Chain

Embedded in OEM supply chain ecosystem for awarded vehicle platforms and models



GM series production award positions Cepton for potential affiliate and new OEM programs

Cepton's superior lidar design choices

A balanced design approach to achieve a highly competitive performance to price ratio

ILLUMINATION

What type of laser to use?

Performance	✓ High brightness & efficiency with low power consumption
Cost	✓ Low cost and broadly available
Reliability	✓ Automotive grade and broadly available

Cepton's choice



905 nm Wavelength; Edge Emitting

Other choices

- 1550nm Fiber Laser** × High cost & power, not auto-grade, high absorption by water
- ~15xx Tunable Laser** × Reliability (unproven for automotive), high cost, complexity, water absorption
- ~850nm VCSEL** × Low range / inadequate power

DETECTION

How to measure distance to objects?

Performance	✓ Long range detection
Cost	✓ Low cost and broadly available
Reliability	✓ Automotive grade and broadly available

Cepton's choice



Direct Time of Flight (TOF); Si APDs

Other choices

- FMCW** × High complexity, high cost, lower frame rates
- Histogram TOF** × Higher noise, poor range, complexity
- InGaAs APD** × High cost, not autograde
- SPAD / SiPM** × Sun noise, range limitation, maturity

IMAGING

How to form 3D images?

Performance	✓ High optical efficiency, wide field of view
Cost	✓ Low cost
Reliability	✓ Frictionless, longevity, tolerant to harsh conditions

Cepton's choice



MMT[®]

Other choices

- Flash** × Poor range, high power, limited field of view
- Sequential Flash** × Weak range, field of view tradeoff
- Mechanical Rotation** × High complexity/cost, low reliability
- MEMS / Galvo Mirror** × Low reliability, high cost
- Other Mirror** × Range/optical inefficiency, complexity

Breakthrough MMT[®] for lidar imaging

Patent-protected, innovative lidar technology

IMAGING

MICRO MOTION TECHNOLOGY (MMT[®])

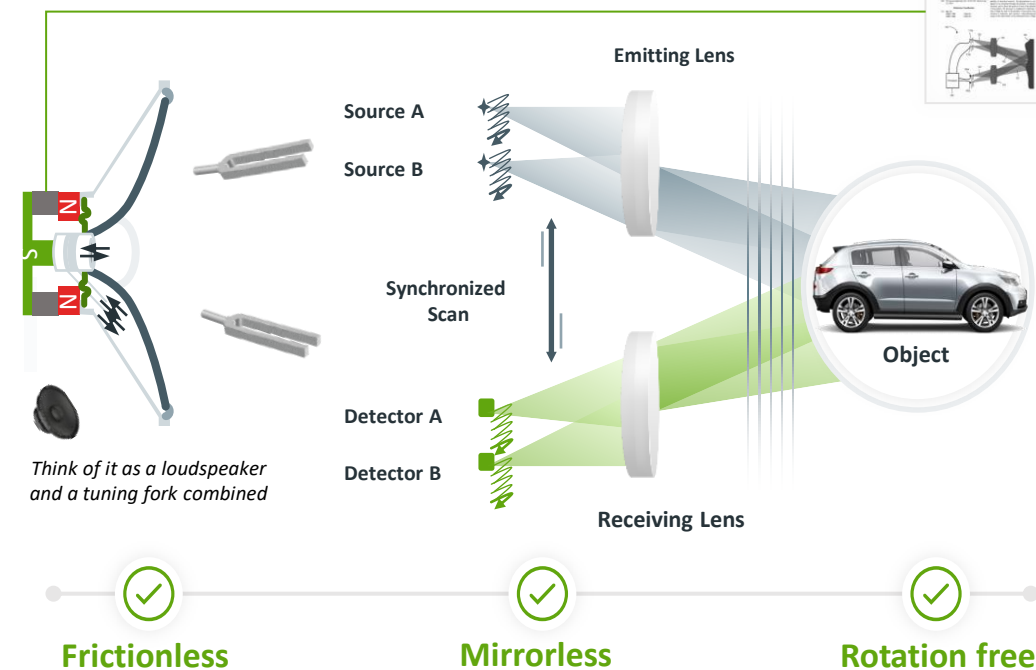
Scalable, licensable technology platform
Mirrorless, rotation-free, frictionless 3D imaging

Reliable	Durable, uses traditional / common materials
Versatile	Ability to achieve near- to ultra-long range and wide field of view
Innovative	Design simplicity combined with precision innovation Anchor patent covering all aspects
Efficient	Compact form factor, low power, inexpensive components
Scalable	Capability to scale-up to high manufacturing volumes

MMT[®] Design optimizes across key requirements

How does MMT[®] work?

PATENT-PROTECTED



Cepton's proprietary lidar engine ASIC

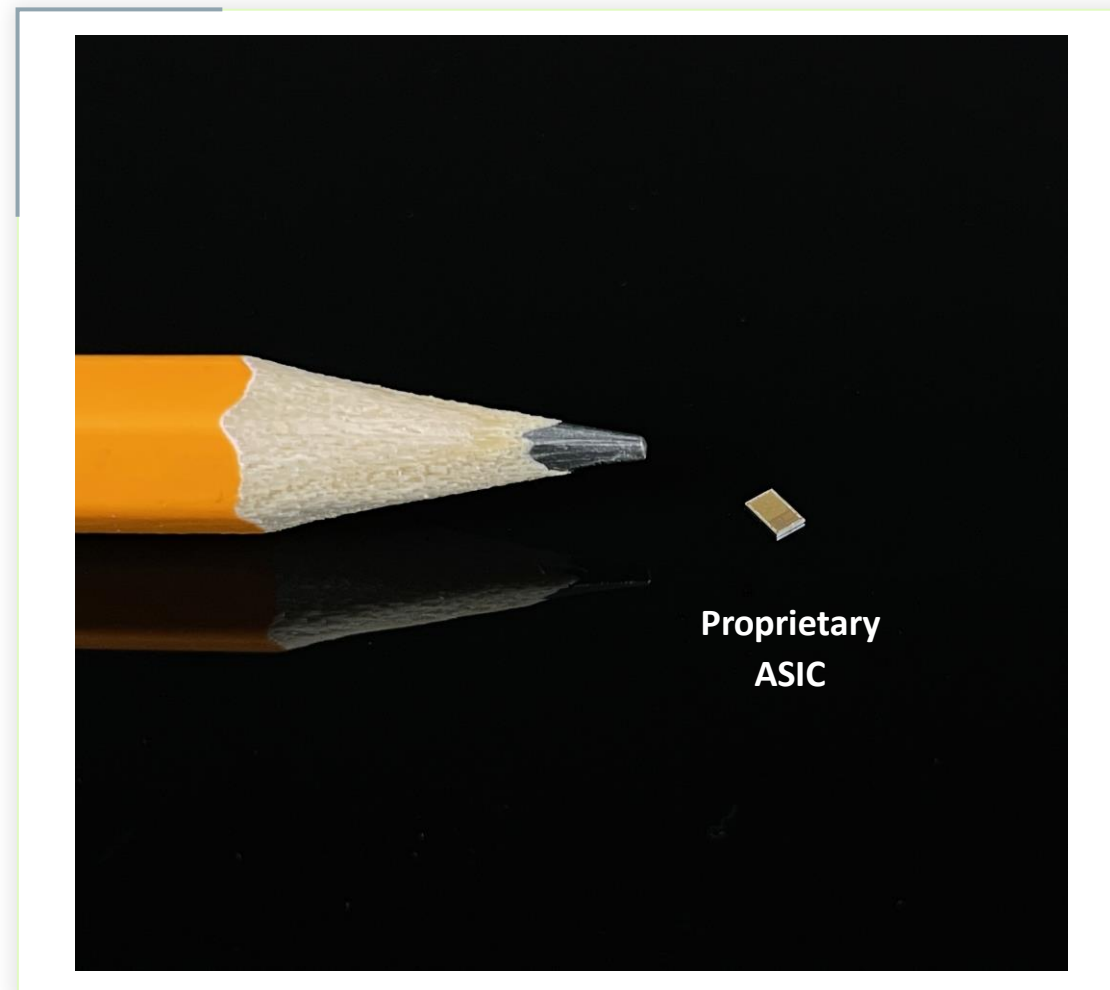
Lidar functionality embedded in miniature system-on-chip (SOC)

ILLUMINATION | DETECTION

SINGLE-CHIP LIDAR ENGINE ASIC

Feature-rich, powerful data processing SoC for lidar
Combines **illumination** control and **detection** functions

Reliable	Off-the-shelf, mature silicon process technology, manufactured by a top silicon foundry
Powerful	Lidar illumination control combined with sophisticated detection engine
Innovative	State-of-the-art signal processing maximizes range and minimizes noise
Inexpensive	Low cost, low power design, seamlessly integrated into proprietary micro-optical array
Available	Already shipping in automotive B-sample lidars



Cepton lidars: among smallest, most compact for ADAS

Cepton lidars are ideally suited for OEM implementation and integration

Behind windshield



- Easier portability across platforms
- Existing cleaning mechanism
- Potential for integrated sensor farm
- Superior road vision



Compact size adapted for
space constraints

Headlamp **KOTTO**



- Compact design for easy placement
- Elegant, hidden integration
- Existing cleaning mechanism
- Dual sensor design for cut-in detection



Power
efficient

Vehicle Body



- Common placement area
- Minimal new real-estate needed
- Easily embeddable / non-intrusive
- Flexible placement for application

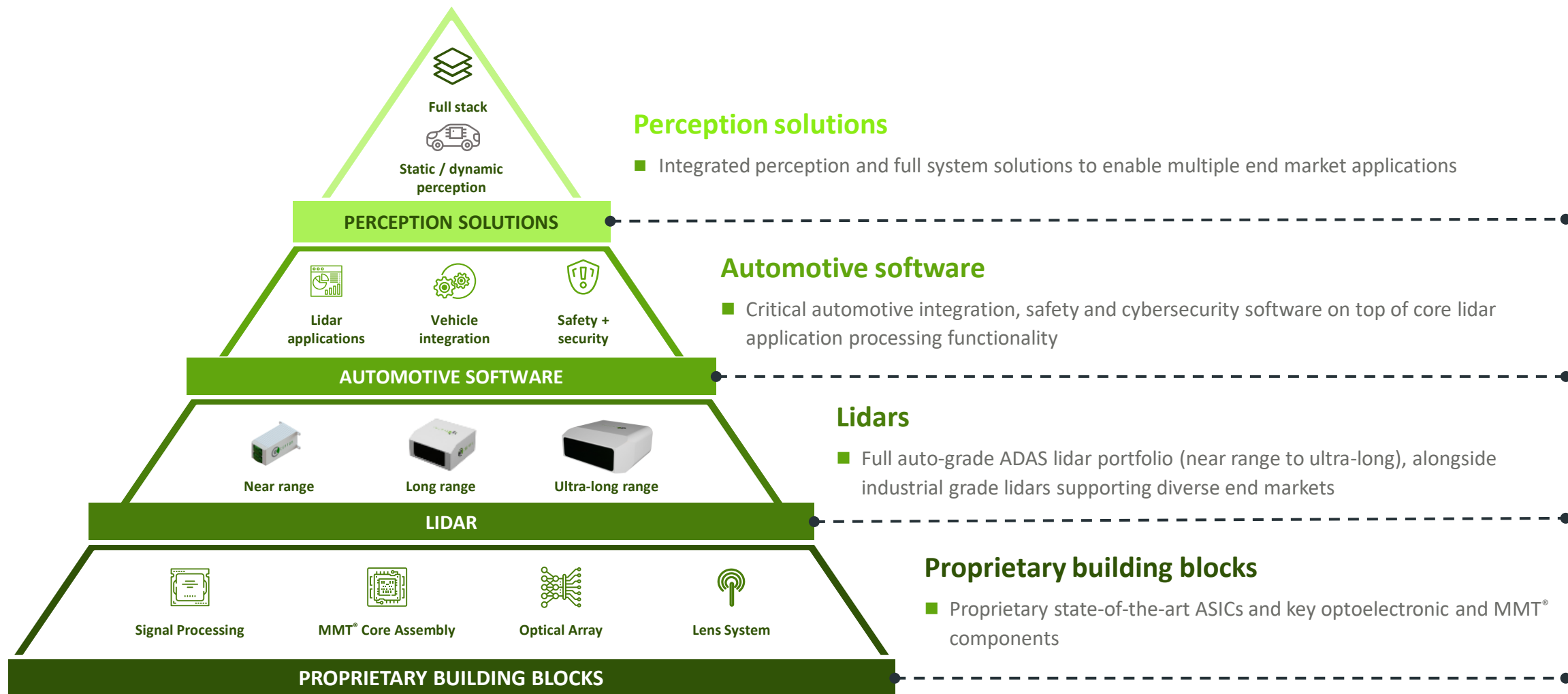


Mature and scalable design for
manufacturing

**Images courtesy of Cepton partners*

Cepton's end-to-end lidar solution platform

Comprehensive ADAS lidar solution portfolio across hardware and software



2022 product and technology milestones

Lidar Hardware

Long Range



- Complete C-Sample validation
- Complete D-Sample validation
- Transfer mfg. process to Koito
- Tape out additional ASIC for enhanced performance and cost reduction
- Ship lidar modules for saleable OEM vehicles

Near Range



- Complete B-Sample design
- Complete evaluation with multiple Top-10 automotive OEMs
- Complete evaluation with multiple top global trucking OEMs
- Advance engagements with automotive & smart logistics customers

Software

Automotive Software

- Complete AUTOSAR implementation
- Complete ISO26262 / ASIL-B functional safety readiness
- Over-The-Air update support

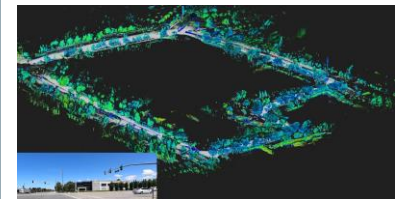
Perception Software

- Automotive perception software evaluation by 3 Top-10 automotive OEMs
- Perception stack API available to developer community
- Perception ASIC design complete




Video

Cepton lidar in action



2022 commercial update

		Current	2022 Goal
<div style="background-color: #4a5558; color: white; padding: 20px; text-align: center; border-radius: 15px;">Automotive</div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="background-color: #5a6a7a; padding: 10px; border-radius: 10px;">Global Top-10 OEM Programs</div> <div style="background-color: #5a6a7a; padding: 10px; border-radius: 10px;">Other OEM Programs</div> </div>	Award	 Ultra Cruise	<div style="background-color: #4a5558; color: white; padding: 5px; border-radius: 10px; text-align: center;">1 Additional OEM program</div>
	Advanced Engagement	4	5
	Advanced Engagement & Evaluation	10	1
<div style="background-color: #4CAF50; color: white; padding: 20px; text-align: center; border-radius: 15px;">Smart Infrastructure</div>	Awards	9	+100%
	Engagements	126	+50%
	<ul style="list-style-type: none"> ✓ Autonomous trucking RFIs ✓ State-wide automatic tolling ✓ Smart city deployments ✓ Security applications 		<ul style="list-style-type: none"> ○ Last-mile delivery ○ Warehouse logistics ○ Robotics ○ Aeronautics & astronautics

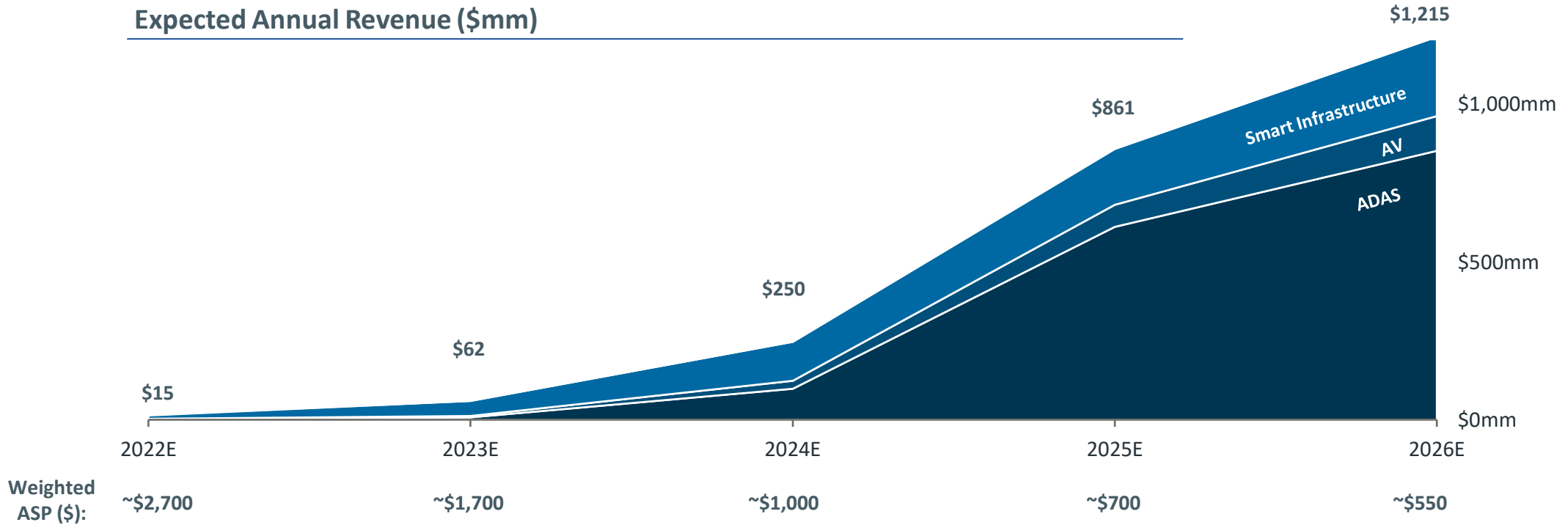
Note: OEM ranking based on IHS light vehicle production volume for 2019. Top 10 OEMs include VW, Toyota, GM, Hyundai, Ford, Honda, FCA, Nissan, PSA, Suzuki, Other OEMs include traditional OEMs such as BMW, Mercedes, Volvo, etc., and new EV OEMs.

Investor Presentation

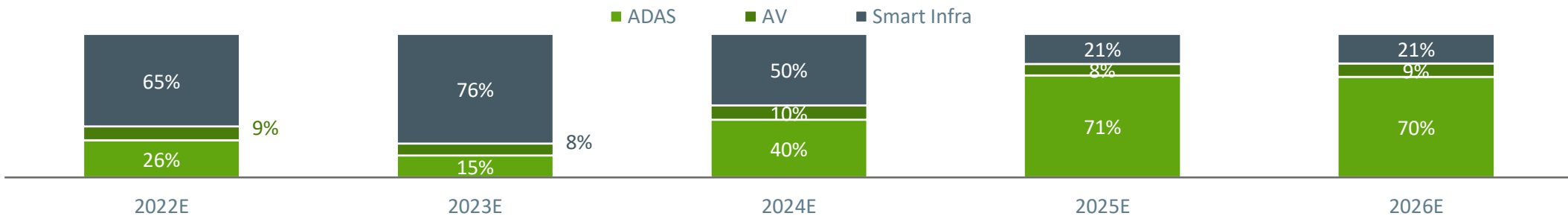
Financial Overview

Revenue ramp driven by production awards and strong pipeline

Expected Annual Revenue (\$mm)



Revenue mix by market



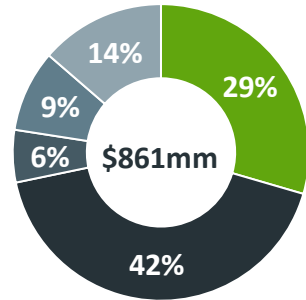
High visibility, diversified revenue plan

Pipeline Today

Automotive
43
engagements

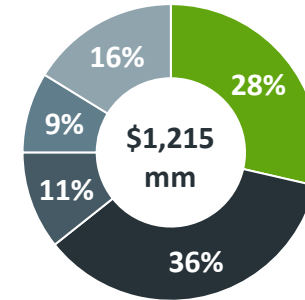
Smart Infrastructure
126
engagements

2025E Expected Revenue



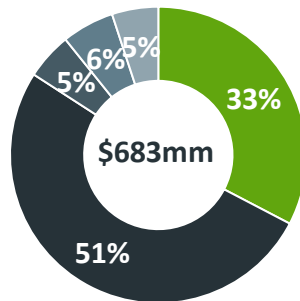
High visibility: \$616mm (72%)

2026E Expected Revenue

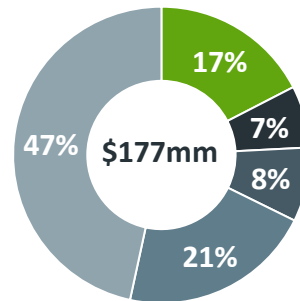


High visibility: \$780mm (64%)

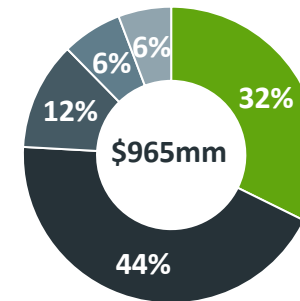
Auto



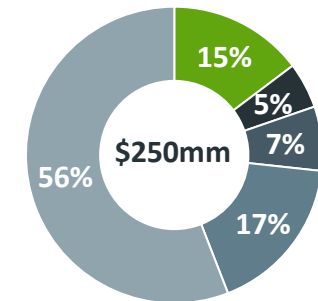
Smart Infrastructure



Auto



Smart Infrastructure



Note:

- High visibility potential revenue = automotive awarded + automotive advanced engagement and smart infrastructure production partners + smart infrastructure advanced engagement.
- Automotive engagement stages: 1) Awarded: Series production win achieved, expected revenue reflects expected terms of award; 2) Advanced engagement: Advanced stages of proof-of-concept projects or RFQ and/or affiliates/alliance partners of customers that have awarded Cepton series production wins for particular vehicle models.
- Smart Infrastructure engagement stages: 1) Production partners: lead partners with planned ramps and/or partnership contracts; 2) Advanced engagement: partners with ongoing pilots / POCs in advanced stages.

Investment highlights

- 1 Highly competitive price-for-performance lidar solutions, based on patented MMT®**

 - » Patented design built from the ground up for commercialization at scale
 - » Architecture that enables price points supporting mass market adoption
- 2 Awarded largest ADAS lidar series production to date**

 - » Anticipated start of production in 2023
 - » Award designation positions Cepton as a potential market leader
- 3 Partnership with Koito, world's #1 Tier 1 auto lighting supplier⁽¹⁾**

 - » Accelerates product development and enables economies of scale
 - » Accelerates OEM series programs with top OEMs
- 4 Anticipated rapid scaling with high potential revenue visibility**

 - » High visibility potential revenue expected to constitute ~64% of 2026E revenue, supported by 160+ pipeline opportunities
 - » Diverse profile with total TAM ~\$60bn, smart infrastructure business scaling ahead of auto
- 5 Compelling financial profile**

 - » Anticipated high growth at scale and attractive targeted profitability with target EBITDA margin 40%+
 - » Capital efficient model leveraging Tier 1 and SI relationships, and contract manufacturing
- 6 Founder-led, industry pioneer team**

 - » Proven experience and track record in advanced lidar and imaging technology
 - » Robust technology & product roadmap to rapidly move down cost curve

Note: High visibility potential revenue = automotive awarded + automotive advanced engagement and smart infrastructure production partners + smart infrastructure advanced engagement; Largest known series production win by number of models awarded.

(1) Based on last reported pre-COVID-19 auto lighting revenue.